

White Board Comparison

4 foot x 6 foot Dry Erase Marker Boards

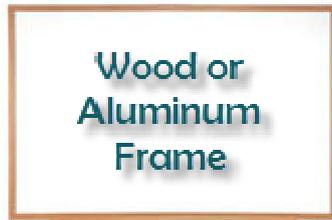
Summary

Class	Type	Warranty	Wood Frame*	Aluminum Frame*
Budget	Acrylate – Non-Magnetic	10 Years	\$ 206.00	\$ 198.00
Standard	Painted Steel – Magnetic	20 Years	\$ 284.00	\$ 272.00
Porcelain Surface	Traditional Porcelain Magnetic	50 Years	\$ 446.00	\$ 369.00
Porcelain Upscale	Graphite Frame – Porcelain Magnetic, Image Trim	50 Years		Image Trim \$ 386.00
High Pressure Laminate	High Pressure Laminate, Frameless	5 Years		Frameless (PVC Edge) \$490.00
	GLASS Board		Non – Magnetic, ** Flush or Standoff	Magnetic ** Flush or Standoff
Glass Marker board	Glass Marker board		\$998.00	\$ 1,359.00
	Painted Marker Board (Covers two – 4 foot x 6 foot areas)		No Frame Clear or White Marker board	Coating
Coated (Painted) Surface	50 Square Feet Kit		\$142.00 + shipping & professional crew installation	

* Includes shipping, add local delivery and professional installation.

** Add \$ 205 to \$ 235 for crating/shipping, add local delivery and professional installation.

These price estimates were sampled on or about Sept 2013



Budget

Traditional Non-Magnetic Acrylate

Acrylate whiteboards provide excellent writing and erasing qualities at a price that will amaze you. Non-magnetic acrylate whiteboards will provide years of reliable performance using dry-erase markers with the proper care.

Acrylate is essentially a high-performance coating that has excellent abrasion resistance, scratch resistance, and a gloss finish.

These whiteboards are an economical alternative to porcelain or painted-steel whiteboards, yet durable.

10 Year Warranty

Standard

Traditional Magnetic Spectra Painted Steel

Built to resist ghosting, painted steel marker boards are a great value and priced to sell. Specifically designed to last and perform.

The painted steel marker board accepts magnetic accessories and features a marker accessory tray complete with protective end caps.

20 Year Warranty

Porcelain Surface

Traditional Magnetic Porcelain Marker board

Unsurpassed in performance and durability. Porcelain-on-steel marker boards are the finest marker boards in the world. Specifically designed for everyday use.

Porcelain-on-steel surface is the hardest marker surface available and will resist scratching, denting or staining, Due to its steel substrate, our Porcelain-on-steel marker boards accept magnetic accessories.

Built to last, Porcelain Steel marker boards are the best value when measured over their years of dependable service.

50 Year Warranty

Upscale Porcelain Surface – Image Trim

Image Trim

Tired of the ordinary? Ready for the extraordinary? Image Trim is for you! Image Trim takes the strength of traditional aluminum framing and finishes it with a stylish coating of graphite fleck for an exceptional look that will dress up any decor. Image Trim's premium marker surface will resist scratching or staining.



The porcelain-on-steel accepts magnets and magnetic accessories.

Image Trim marker boards allow you to make a bold statement with its dependable performance and with its decorative aesthetic design.

50 Year Warranty

High Pressure Laminate

High Pressure Laminate with PVC Edge (Frameless)

The High Pressure Laminate Z-Bracket Wall Mounted Whiteboard surface is an exceptionally wear-resistant laminate that stands up to years of heavy use, yet is budget conscious.

- Board features a Class C fire rated panel.
- The dust-free surface ensures smooth writability and easy erasability.
- Full Width Aluminum Tray



Glass Marker boards

The “Float” Look

The Glass board Float is a new addition to the upscale, visually striking style that has come to define Clarus Glassboards.

Clean lines and concealed mounting hardware make the Glassboard Float a great option for private offices, conference rooms and collaborative spaces.

The “Depth” Look

Depth Glass White Boards provide a visually striking design element to workspaces ranging from conference rooms to executive offices. Their non-staining writing surface delivers a rich and vibrant backdrop ideal for that critical presentation.



Clarus Glassboards are mounted one inch from the wall using durable stainless steel standoffs, creating a sense of depth and distinction to the room.

Glass Whiteboard Highlights

- Transforms space with innovative, forward thinking image
- Modular for today's flexible workspace needs
- Compatible with any dry/wet-erase pen, permanent marker, grease pen, etc.
- Easily wipes clean without ghosting or staining
- Made with eco-friendly and recyclable materials
- Customizable with branding or logo of choice

Choose Your Style

Magnetic and custom color options are available.

- Magnetic Glassboard weight is 4.2 lbs per square foot
- Color matching and custom colors available
- Silk-screened grids, calendars and other custom requests available

Durability

Our Glass Whiteboards are made from 1/4-inch tempered safety glass that is 4 to 5 times stronger than normal glass. Glass Whiteboards from Indoff – Silicon Valley, should last the life of your wall.

Considerations when selecting a whiteboard

1. Look at the Whiteboard Guarantee.
Whiteboard guarantees vary widely. And what is covered also varies. Will the board look like after several years of heavy use? Spending too little on the purchase may mean you need to replace the unit after a few years because of staining.

Some surface guarantees cover scratching but not staining. Some guarantees cover only workmanship defects.

Essentially, “staining” is the big issue, that is, the tendency of the white board to retain marker ink residue and lead to “ghosting”.

2. Does the surface resist staining?

If marker residue is left on the board, and you don't do daily cleaning, staining will occur unless the surface is an exceptional material. "Ghosting" or "staining" is the discolored look from past markings that interfere with current presentation. Many inexpensive, lower quality marker boards need to be replaced in less than 10 years due to "ghosting" that eventually leads to making the current presentation hard to read.

Melamine whiteboard predictably stain. Daily cleaning is needed but this surface does not hold up long with daily use. Melamine is commonly used for light usage and most often for home use.

Porcelain whiteboards are higher quality than melamine. Porcelain boards are most often use in business and school settings. Different manufacturers use different formulas but generally the surface is much smoother and has fewer surface pores that allow staining to occur. Glossy boards have fewer pores than "matte" finish pores and typically, the glossier the finish, the longer lasting.

Hard coat laminate is yet another whiteboard material. Hard coat (high pressure) laminate are nonporous and do not allow marker ink to penetrate the surface. The downside is hard coat laminate can be susceptible to scratching and should not be used where vandalism is a problem.

3. And of course, glass is an excellent material for marker boards. Glass is very unlikely to stain and is easy to clean.